





Why does this solution cost what it does?



Is there a lot of unnecessary markups in this quote?



Are there ways I can lower my level of investment?

In this article we are going to break down the key components of a Faztek bill of materials (BOM) to ensure you know everything about the quote we are providing to you.

Why is this important? By understanding what goes into one of our quotes you can determine if certain aspects of your project can be downsized or omitted. The right Faztek consultant will work closely with you to evaluate any particular tradeoffs involved in possible omissions.

Aside from a parts list and your project details, one important feature of a Faztek BOM is the tag drawing. While this is not a detailed assembly process outline or complete directions, it can help in the assembly process to give you a general overview of your complete product.

Frequently Asked Question:

Do Faztek projects come with detailed assembly instructions?



Since all projects are custom, including detailed directions would add tremendous cost to you, the buyer. We do offer assembly and installation services, though, that can save you and your team a lot of time working through the process on your own.

One useful feature that all BOMs do feature is the estimated assembly time for the product you've purchased. This is the estimated amount of time that we expect a Faztek employee to be able to assemble your system. Since all of our solutions are customized to your specifications, we are not able to include detailed instructions with all units. We do, however, offer assembly and installation resources as needed.



If you're curious about having Faztek assist with your assembly process, check out this blog post here: The Benefits Of Using Faztek As Your Assembly Partner

Another commonly asked question with a BOM is whether or not a particular item a customer requested has been included in the quote. This can be found, often as a custom "CP" part found in the top of the BOM or it's located within the body of the BOM. This item in question can also be located with the help from Faztek support or from the Faztek designer.

In certain cases, a customer may request a single part that is actually multiple parts. For instance, a customer may request to include hardware for brackets or joining plates.

An example is a single part number, 15CB4842, and is a 4 hole inside gusset corner bracket. This bracket requires additional hardware to attach to your application. However, the customer may not immediately recognize this.

While this article will answer many questions about Faztek BOMs, some may still remain. We encourage you to reach out to your Faztek point of contact to **get all answers to your questions**.

The following pages feature labeled breakdowns of the key parts of a BOM to help you navigate the various parts of your project quote.

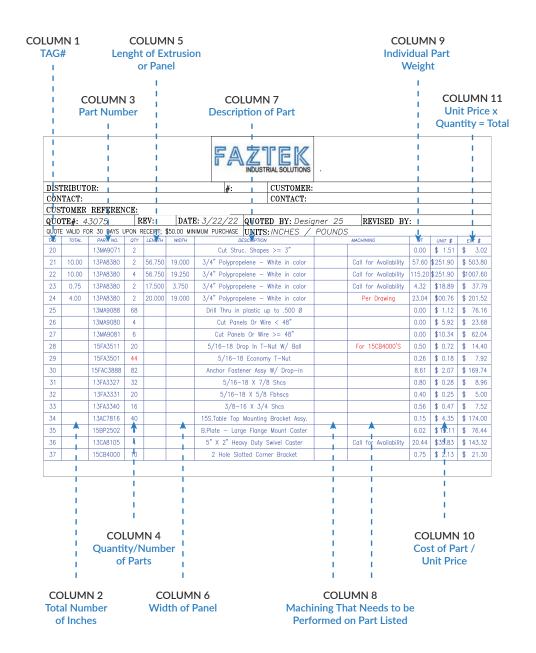
	Name of Distributor or Customer	Name of	Customer Reference Name or Project Name:			Name of Contact Person I I I			Who the Quote Was Revised By I I I			
1	DISTRIBUTOR LOREM IPSUM CO											
¹ ≻	CONTACT	IOHN SMITH	1	1	·		CONTACT: ←					
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TAG	TOTAL	PART NO.	JPUN F			DESCRIPTION	POUNDS	MACHINING	WT	UNIT \$	EXT \$	
	37.00	15QE1545	- 1	37.000	1.5" X 4.5"	Smooth Extrusion—Heavy	15MA9071	H E Both Ends	9.62	\$42.55	\$ 42.55	
2	74.00	15QE1530	2	37.000	1.5" x 3" S	mooth Extrusion-Heavy	15MA9071	H E Both Ends	14.73	\$36.63	\$ 73.26	
3	174.75	15QE1515	3	58.250	1.5" x 1.5" :	Smooth Extrusion-Heavy	15MA9071	A One End	19.75	\$34.95	\$ 104.85	
4	98.00	15QE1515	2	49.000	1.5" x 1.5" :	Smooth Extrusion-Heavy			11.07	\$29.40	\$ 58.80	
5	111.00	15QE1515	3	37.000	1.5" x 1.5"	Smooth Extrusion-Heavy	15MA9071	B Both Ends	12.54	\$22.20	\$ 66.60	
6	89.00	15QE1515	4	22.250	1.5" x 1.5"	Smooth Extrusion-Heavy	15MA9071	C Both Ends	10.06	\$13.35	\$ 53.40	
7	47.39	15QE1515	3	15.798	1.5" x 1.5"	Smooth Extrusion—Heavy	15MA9071	D One End	5.36	\$ 9.48	\$ 28.44	
8	460.00	15QE1515L	8	57.500	1.5" x 1.5"	Smooth Extrusion-Lite	15MA9071	A One End	41.86	\$27.60	\$ 220.80	
9	88.00	15QE1515L	4	22.000	1.5" x 1.5"	Smooth Extrusion-Lite			8.01	\$10.56	\$ 42.24	
10	200.00	15QE1515L	10	20.000	1.5" x 1.5"	Smooth Extrusion-Lite	15MA9071	A Both Ends	18.20	\$ 9.60	\$ 96.00	
11	40.00	15QE1515L	2	20.000	1.5" x 1.5"	Smooth Extrusion-Lite	15MA9071	C Both Ends	3.64	\$ 9.60	\$ 19.20	
12	114.00	15QE1515L	6	19.000	1.5" x 1.5"	Smooth Extrusion-Lite	15MA9071	B Both Ends	10.37	\$ 9.12	\$ 54.72	
13	36.00	15QE1515UL	6	6.000	1.5" x 1.5" S	mooth Extrusion—Ultralite	15MA9071	B One End	2.82	\$ 2.52	\$ 15.12	
14	98.00	15SS8001	2	49.000	3 X 3 X	.250 Aluminum Angle	15MA9073	Per Drawing	14.01	\$39.20	\$ 78.40	
15		15MA9007	2		Saw Cu	ut For 1530/4080			0.00	\$ 1.48	\$ 2.96	
16		15MA9006	51		Saw Cu	ut For 1515/4040			0.00	\$ 1.18	\$ 60.18	
17		15MA9011	- 1		Saw	Cut For 1545			0.00	\$ 1.54	\$ 1.54	
18		15MA9073	12		A.Hole Drilling	Service296 to .5000		· · · · · · · · · · · · · · · · · · ·	0.00	\$ 1.48	\$ 17.76	
19		15MA9071	82		C'Bore F	or Anchor Fastener			0.00	\$ 1.48	\$ 121.36	



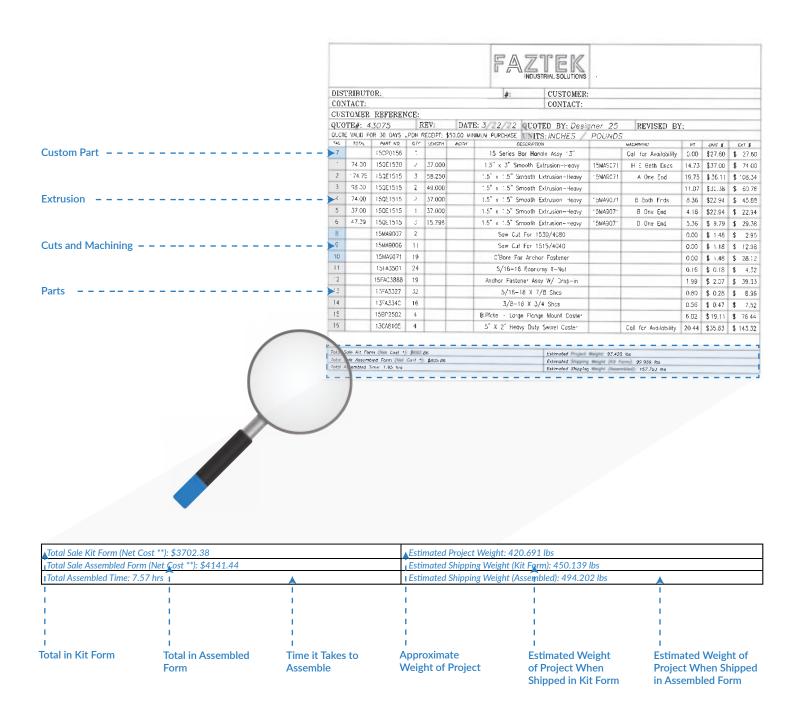
FOR QUICK ASSEMBLY, USE THE NUMBERS IN THE FIRST COLUMN OF THE BOM (ENTITLED "TAG") AND MATCH THEM TO THE NUMBERS.







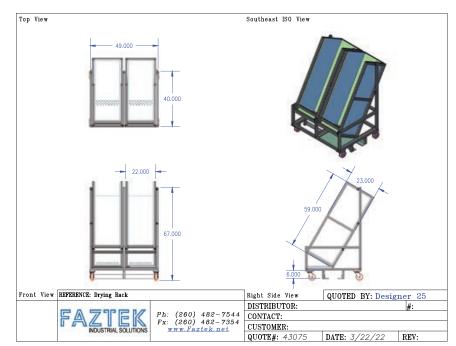
IF THERE ARE ANY CUSTOM PARTS, CUSTOM MACHINING, ANODIZING OR ANY OTHER SPECIAL THING ON ORDER WILL BE LISTED FIRST BEFORE THE EXTRUSION. AFTER THE EXTRUSION WILL BE ALL YOUR MACHINING AND THEN PARTS.

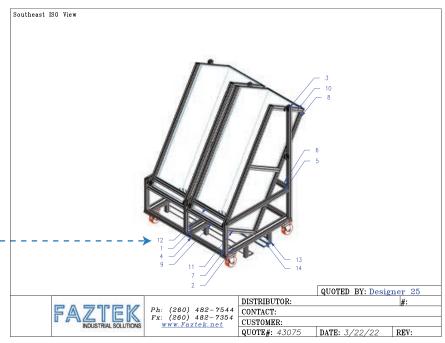






TO ASSEMBLE: LOCATE TAG
NUMBER ON EXTRUSION, LOCATE
TAG NUMBER ON BILL OF MATERIAL
(BOM) AND LOCATE TAG NUMBER
ON PICTURE. CONNECT ADJOINING
EXTRUSIONS WITH INCLUDED
FASTNERS (AS SHOWN IN
ASSEMBLY GUIDE, PICTURES
AND VIDEOS)





Tag Numbers

STILL UNCERTAIN ABOUT YOUR BEST OPTION?

Share your reservations and questions with your Faztek rep for a candid conversation about the best path to success with your project.



CONTACT US